

2017 Kentucky Blackberry Cost and Return Estimates

FOR THORNY, THORNLESS ERECT, AND THORNLESS SEMI-ERECT BLACKBERRIES

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Yield and Returns

Blackberry returns are based on moderate, 1-acre yield estimates for each blackberry type. Yields may vary considerably due to production location and production practices. The yields used in this budget are based on the following planting assumptions:

Table 1. Planting as	sumptions by blac	kberry type.
Туре	Planting	Yield
Thorny	1,815 plants; 2'x 12'spacing	Year 1–0 qt Year 2–800 qt Year 3–2,000 qt Year 4–3,000 qt Year 5–3,300 qt
Thornless Erect	1,588 plants; 2.5' x 12' spacing	Year 1–0 qt Year 2–800 qt Year 3–2,000 qt Year 4–4,250 qt Year 5–4,250 qt
Thornless Semi-Erect	454 plants; 8'x 12' spacing	Year 1–0 qt Year 2–2,000 qt Year 3–4,000 qt Year 4–6,000 qt Year 5–7,000 qt

Blackberry returns are calculated based on a price of \$4.50 per quart. This price falls in the low to mid-range of prices reported throughout Kentucky at produce auctions, farmers' markets, and on-farm stands during 2016 and 2017.

Establishment Costs

Blackberry enterprise cash flow will be negative until the crop has matured and generates returns to cover the cost of establishing the crop. Establishment costs will begin to be recovered in Year 3, with total payback occurring in Year 5. Although the return to land, labor, and management is greater for fully producing thornless erect and thornless semi-erect blackberries, the cost of establishment is greater because of the trellising systems necessary for higher-yielding thornless varieties. The larger yield for thornless

semi-erect varieties substantially offsets the cost of establishment, generating comparatively larger returns in Year 3.

Although thornless semi-erect varieties show superior longer-term economic returns in this analysis, producers should realize that thorny and thornless erect varieties have potential marketing advantages. Thorny and thornless erect varieties could command superior prices, resulting in higher returns than estimated here. Thorny varieties are the earliest producers with the smaller seeds. In addition, both thorny and thornless erect varieties are generally sweeter to taste with smaller seeds than most thornless semi-erect varieties. Producers may wish to combine plantings to cater to their buyers' preferences or marketing window.

Table 2. Varial	ole and fixed cos	ts, by year, by	type.*
	Thorny	Thornless Erect	Thornless Semi-Erect
Year 1 (Prepla	nt)		
Variable	\$401	\$401	\$401
Fixed	\$201	\$201	\$201
Total Costs	\$602	\$602	\$602
Year 2 (Plantir	ng)		
Variable	\$5,829	\$5,096	\$5,305
Fixed	\$411	\$413	\$411
Total Costs	\$6,239	\$5,509	\$5,716
Year 3 (First Fr	uiting Year)		
Variable	\$3,781	\$7,264	\$8,923
Fixed	\$1,809	\$1,534	\$1,525
Total Costs	\$5,590	\$8,799	\$10,448
Year 4 (Second	l Fruiting Year)		
Variable	\$5,851	\$6,003	\$7,446
Fixed	\$1,530	\$1,530	\$1,530
Total Costs	\$7,381	\$7,532	\$8,976
Year 5 (Third F	ruiting Year)		
Variable	\$6,458	\$7,594	\$8,575
Fixed	\$1,531	\$1,525	\$1,524
Total Costs	\$7,989	\$9,119	\$10,099
Year 6 (Fourth	Fruiting Year)		
Variable	\$6,639	\$7,102	\$9,175
Fixed	\$1,531	\$1,525	\$1,524
Total Costs	\$8,169	\$8,627	\$10,699
*All values in no	minal (Year 1) do	llars Variable cos	ts include

*All values in nominal (Year 1) dollars. Variable costs include interest costs. Fixed costs include land and taxes. Totals may differ slightly because of rounding.

Table 3. Est	imated returns b	y blackberry type	·
Туре	3-Yr. Establishment Costs (less revenue from first fruiting year)	Return to Management (fourth fruiting Year)	5-Year Return Full Fruiting (through fourth fruiting year)
Thorny	\$8,831	\$6,681	\$4,981
Thornless Erect	\$11,310	\$10,498	\$11,384
Thornless Semi-Erect	\$7,766	\$20,801	\$38,961

Thornless semi-erect varieties offer the most potential for economic profits, primarily because of higher yields. However, thornless semi-erect blackberries ripen later during the summer. This makes thornless semi-erect varieties fully exposed to spotted wing drosophila infestations and requires the plantings be carefully monitored and sprayed at least weekly during harvest. Depending on management and production systems, this insect pressure could result in increased production risks and a possibility for higher percentages of unmarketable fruit. The initial cash outlays for an irrigation system and an 8' x 8' x 8' refrigeration unit (\$5,200 to \$9,200) in Year 3 must also be considered. Most operations considering blackberries as a cropping alternative may be able to use refrigeration investment for other crop enterprises, spreading fixed costs across more than one enterprise.

Pre-Harvest Costs

The following costs were assumed in the preparation of the 2017 Kentucky Blackberry Production Budgets.

Soil Tests. Assumed assay cost of \$10 per sample.

Fertilizer, Lime, Seed. Costs assigned using recommended rates and 2017 Ken-

tucky input costs.

Machinery and Equipment. Costs are calculated using a machinery cost calculator adjusted to appropriate fuel costs and equipment standards for Kentucky. Time assigned to each machinery operation comes from historical budget data and engineering standards for labor utilization by operation. Rental of post driver and planter is assumed.

Hired Labor. Labor charge of \$12.50 per hour for hired labor and \$15 per hour for operator labor is assumed in these estimates. Labor times are calculated combining equipment standards with horticultural production labor estimates for given operations.

Pesticides. Herbicide, insecticide, and fungicide costs are calculated using recommended rates and 2017 Kentucky input prices. These do not constitute recommendations for application method or products. Naming of pesticide products does not constitute an endorsement by the University of Kentucky or its Cooperative Extension Service.

Trellis. Trellising is required for erect and semi-erect blackberry varieties. A Double-T 4-wire trellis with metal wire, wooden fence posts, and wooden braces is assumed for the thornless semi-erect varieties. A Single-T 2-wire trellis is assumed for erect varieties.

Irrigation. An establishment cost of \$1,327 was estimated for a trickle irrigation system. An annual variable cost of \$248 is assigned for irrigation; this variable cost may fluctuate greatly due to water availability and cost.

Interest. An interest rate of 5% is assumed on preharvest variable costs. Interest expense for establishment costs is accounted for in the fixed costs (see below).

Harvest Costs

Containers. Containers are assumed to be 1-quart, ventilated, plastic clamshells



Figure 1. A Double-T 4-wire trellis with metal wire, wooden fence posts, and wooden braces works well for thornless semi-erect blackberry varieties.



Figure 2. A Single-T 2-wire trellis may be used with erect blackberry varieties. *Photos by John Strang*

with absorbent padding in the bottom. A cost of \$0.15 per container, based on current retail prices, is assigned.

Refrigeration. Refrigeration is essential for berry production. A \$1.22 charge for electricity per day is assigned, based on historic average usage and rates for an 8' \times 8' \times 8' cooling unit.

Marketing. A marketing charge of 10% of gross sales is assumed in this system. This expense may vary depending on where and how blackberries are marketed. Components of this cost can include transportation mileage to market, labor costs for manning a farmers market or on-farm stand, sales commissions and other marketing-related charges.

Fixed Costs

Machinery and Equipment. Fixed costs for machinery and equipment are calculated using average repair and maintenance standards adjusted for Kentucky.

Irrigation. An annual fixed cost of \$248

per use is assigned to this 1-acre system.

Refrigeration. Refrigeration is essential for berry production. An 8' x 8' x 8' cooling unit is assumed in these budgets, with a fixed cost depreciation value of \$1,100 per year. This is based on a \$7,700 cost for purchase and installation as well as annual maintenance costs for the system. All these costs are assigned to the blackberry enterprise. Production of other berries or vegetables whose harvest times fall outside the blackberry harvest window can help a producer more efficiently utilize such a system. Smaller systems may also feasible for use in blackberry production, resulting in a lower fixed cost.

Interest on Previous Years' Expense. Interest is calculated for establishment costs not yet able to be repaid at a 5% annual rate.

Land. A rental rate of \$150 per acre and real estate taxes of \$10 per acre for the land used in blackberry production is assumed.

Table 4. Soil builds	ıp year in pı	reparation	for planti	ing thorny black	cberries, Ke	ntucky, 2	017.									
Grass seeding																
		Labor			Machi	nery & Eq	uipment					Materials	;			
Operation	Labor (hr)	Wage Rate	Cost/ Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
Soil test	0.6	\$15.00	\$9.00				\$-		\$-	Soil Test	2	assay	\$10.00	\$20.00	\$29.00	\$29.00
Lime (applied)	0.2	\$15.00	\$3.00	Disk	1	\$6.01	\$6.01	\$6.55	\$6.55	Lime: Ton	2	tons	\$20.00	\$40.00	\$49.01	\$55.56
Weed spray	0.08	\$15.00	\$1.20	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	2	qts	\$3.40	\$6.80	\$9.47	\$12.47
Chisel Plow	0.16	\$15.00	\$2.40	Chisel Plow	1	\$5.20	\$5.20	\$3.44	\$3.44					\$-	\$7.60	\$11.04
Disk (2)	0.2	\$15.00	\$3.00	Disk	2	\$6.01	\$12.02	\$6.55	\$13.10					\$-	\$15.02	\$28.12
Seed Grass	0.18	\$15.00	\$2.70	Grain Drill	1	\$4.08	\$4.08	\$9.85	\$9.85	Seed	10	lbs	\$2.35	\$23.50	\$30.28	\$40.13
Apply Fertilizer	0.4	\$15.00	\$6.00	Spreader	2	\$2.21	\$4.42	\$2.66	\$5.32	Fertilizer	800	lbs	\$0.30	\$240.00	\$250.42	\$255.74
Interest on variable of	osts (1/2 yea	r)													\$9.77	\$9.77
Totals	1.82		\$27.30			\$24.98	\$33.20		\$41.26					\$330.30	\$400.57	\$441.83

2 x 12′ Spacing																
		Labor			Mach	inery & E	quipmen	t			٨	/laterials				
Operation	Labor (hr)	Wage Rate	Cost/ Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March																
Herbicide Burndown	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	1	qt	\$3.40	\$3.40	\$16.87	\$19.87
Fertilizer	1.5	\$15.00	\$22.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	50	lbs	\$0.40	\$20.00	\$44.71	\$47.37
Plant	4	\$12.50	\$50.00	Transplanter	1	\$75.00	\$75.00	\$-	\$-	Plants	1815	plants	2.25	\$4,083.75	\$4,208.75	\$4,208.75
Herbicide Spray	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Gallery DF	0.33	lb	\$148.00	\$48.84	\$62.31	\$65.31
April																
Hoeing	10.0	\$12.50	\$125.00				\$-		\$-						\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50	·					\$62.75	\$110.25
May																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10	\$12.50	\$125.00				\$-		\$-						\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	OZ	\$2.32	\$35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Disease Mgt			\$-	. ,			\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$18.20	\$18.20
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50	·					\$62.75	\$110.25
June																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10	\$12.50	\$125.00				\$-		\$-						\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.275	\$19.25	\$22.25
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50						\$62.75	\$110.25
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	52.00	\$68.47	\$74.47
July				. ,												
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	·					\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00				\$-		\$-						\$125.00	\$125.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50						\$62.75	\$110.25
August																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00				\$-		\$-						\$125.00	\$125.00
Interest on variable	costs (1/2 v	/ear)													\$141.43	\$141.43
Totals	68.3		\$889.50				\$361.90		\$250.66					\$4,405.71	\$5,798.54	\$6,049.20

Table 6. Fruiting y	cai ioi i			iorny biackbei		•										
		Laboi	r			achinery	& Equipm	ent				Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March	()										- -/-	-				
Pruning	20.0	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00						\$254.00	\$256.00
Nitrogen	0.3	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
Cane removal	4.0	\$12.50	\$50.00	Wagon	1	\$3.88	\$3.88	\$4.43	\$4.43				70	\$-	\$53.88	\$58.31
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April	0.0	4.5.00	47.150	Spiu)ci		4	4	45.00	45.00		5	90	40.00	¥ 12100	420177	425157
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Cuptuii oovi bu	2.5	10	77.20	\$-	\$14.13	\$19.63
May	0.0	\$15.00	77.00	MOWEI		75.15	75.15	75.50	75.50					7	717.15	717.05
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ OZ	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt	0.5	00.01 ډ	\$7.50	Sprayer	'	⊋1. 4 /	\$1.47	23.00	\$5.00	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
	0.6	\$15.00	\$9.00	Mower	1	ĊE 12		\$5.50		Captallouwud	2.3	ID	\$7.20	\$-		
Mowing Hoeing	8.0	\$12.50	\$100.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$- \$-	\$14.13 \$100.00	\$19.63 \$100.00
-							\$-		\$-					\$- \$-		
Cane tipping	5.0	\$12.50	\$62.50				Ş-)-					\$-	\$62.50	\$62.50
June Disease Mgt	0.5	¢1E 00	¢7.Ε0	Chraver	1	č1 47	\$1.47	\$3.00	¢2.00	Abound	6.2	07	\$2.32	1/1 20	¢22.25	¢26.25
	0.5	\$15.00	\$7.50	Sprayer		\$1.47			\$3.00			OZ		14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00	1	-	ć02.67	ć02.67	ć (2. 22	¢(2.22					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	6 1 1/10			442.00	\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$71.47
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
July																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Insect Control	1.0	\$15.00	\$15.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	5	0Z	\$9.23	\$46.15	\$64.09	\$70.09
Insect Control	1.0	\$15.00	\$15.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$31.74	\$37.74
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Irrigation	0.1	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
September																
Fertilize grass	0.3	15	4.5	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on variable	costs (1/2	year)													\$39.90	\$39.90
Pre-Harvest Totals	65.8		854.5						\$274.25						\$1,635.87	\$1,910.12
HARVESTING																
Total quantity harvested				800	qts	\$4.50										
Picking	100.0	12.5	\$1,250.00												\$1,250.00	\$1,250.00
Clamshells											800	clamshells	\$0.150	\$120.00	\$120.00	\$120.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											800	quarts	\$0.45	\$360.00	\$396.60	\$396.60
Harvest Totals	100.0		\$1,250.00				\$36.60		\$1,374.25						\$1,803.20	
Totals	165.8		\$2,104.50						\$1,648.50						\$3,439.07	

Table 7. Second fr	urting year		e oi estabils	ilea thorny bi			**									
		Labor				inery & E						Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February																
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March																
Pruning	20	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00					\$-	\$254.00	\$256.00
Cane removal	0.6	\$15.00	\$9.00											\$-	\$9.00	\$9.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt			\$-				\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Cane tipping	5.0	\$12.50	\$62.50				\$-		\$-					\$-	\$62.50	\$62.50
June																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$71.47
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
July																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	5	0Z	\$9.23	\$46.15	\$79.09	\$85.09
Insect Control	3.0	\$15.00	\$45.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$61.74	\$67.74
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
November																
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on variable		ar)													\$39.90	\$39.90
Pre-Harvest Totals HARVESTING	65.4		\$858.50						\$269.82						\$1,636.00	\$1,905.82
Total quantity harvested				2000	qts	\$4.50										
Picking	200.0	12.5	\$2,500.00												\$2,500.00	\$2,500.00
Clamshells											2000	clamshells	\$0.150	\$300.00	\$300.00	\$300.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											2000	quarts	\$0.45	\$900.00	\$936.60	\$936.60
Harvest Totals	200		\$2,500.00				\$36.60		\$1,100.00						\$3,773.20	\$4,873.20
Totals	265.4		\$3,358.50						\$1,369.82						\$5,409.20	\$6,779.02

		Labor			Machii	nery & E	quipmen	t				Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February	(,	Hute	cosyntac	- Lquipinient	- OSC		COSC	2052	COSC	item	Q.y.	Oilie	COSQ OTHE	cost, nere	4034	COSC
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March	0123	4.5.00	45115	Spreade.		Y-1-1	42.2.	42.00	42.00	o.cu			401.10	420100	475170	470.02
Pruning	30	\$12.50	\$375.00	Pruner	30	\$0.20	\$6.00	\$0.10	\$3.00					\$-	\$381.00	\$384.00
Cane removal	1	\$15.00	\$15.00	Trunci	30	70.20	70.00	Ş0.10	75.00					\$-	\$15.00	\$15.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April	0.5	715.00	71.50	Sprayer		₹1. 17	\$1.17	75.00	75.00	Timeep 4E	1.5	ЧO	70.00	712.00	720.71	725.51
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	cuptuii ooviba	2.3	10	77.20	\$10.20 \$-	\$14.13	\$19.63
May	0.0	715.00	77.00	MOWCI		75.15	25.15	75.50	75.50					Ţ	כו דו כ	\$17.05
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ OZ	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt	0.5	71J.00	\$-	Sprayer	'	71.17	\$-	JJ.00	\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Captairoovida	2.3	ID	77.20	\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00	IVIOVVCI	'	ر۱.رږ	را .رډ	٥٢.٠८	٥٤.٥٠					\$-	\$100.00	\$100.00
Cane tipping	5.0	\$12.50	\$62.50				\$-		\$-					\$-	\$62.50	\$62.50
June	5.0	312.JU	J02.J0				, J-		7-					7-	302.30	302.30
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ OZ	\$4.11	\$14.38	\$19.25	\$20.33
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	nally 40W3F	2.3	UZ	.,¥.11	\$10.28	\$19.23	\$19.63
	8.0		\$100.00	Mowel	- '	١٥. د ډ	33.13	٥٤.٥६	33.30					\$- \$-	\$14.13	\$100.00
Hoeing	0.05	\$12.50	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$- \$-	\$83.42	
Irrigation		\$15.00		Irrigation	1	\$1.47		\$3.00		Sevin XLR	4	atc	¢12.00	\$52.00		\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer			\$1.47		\$3.00		4	qts	\$13.00		\$68.47	\$71.47
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
July Disease Mark	0.5	Ċ1Γ 00	ċ7.Γ0	C	1	ć1 47	č1 47	ć2.00	ć2.00	Abarrad	()		ć2.22	14.20	¢22.2Γ	¢26.25
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	5	0Z	\$9.23	\$46.15	\$79.09	\$85.09
Insect Control	3.0	\$15.00	\$45.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$61.74	\$67.74
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8.0	\$12.50	\$100.00			ć02.67	ć02.67	ć (2. 22	ć (2. 22					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August	0.6	¢15.00	ċ0.00		1	ćr 13	ć5 13	¢5.50	¢5 50						ć14.13	¢10.63
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
November	0.3	15	4.5	C	1	2 21	2.21	2.66	2.66	Uma	20	п.	ć0.40	¢0.00	£14.71	¢17.37
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on variable of		r)	4000 50						4070.00						\$43.23	\$43.23
Pre-Harvest Totals	75.8		\$989.50						\$270.82						\$1,772.32	\$2,043.14
HARVESTING Total quantity																
harvested				3000	qts	\$4.50										
Picking	225.0	12.5	\$2,812.50												\$2,812.50	\$2,812.50
Clamshells											3000	clamshells	\$0.150	\$450.00	\$450.00	\$450.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											3000	quarts	\$0.45	\$1,350.00	\$1,386.60	
Harvest Totals	225		\$2,812.50						\$1,100.00						\$4,685.70	\$5,785.70
Totals	300.8		\$3,802.00						\$1,370.82						\$6,458.02	\$7,828.84

Table 9. Fourth		Labor				inerv &	Equipme	ent				Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February	(111)	nace	COSQ ACIC	Equipment	USC	COSC	COSC	COSC	COSC	iteiii	Qty.	Ollic	COSC/ OTHE	COSC/ACIC	COSC	COSC
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March	0.23	715.00	75.75	Spicadei		72.21	72.21	72.00	72.00	oicu	LLJ	103	70.10	\$70.00	775.70	770.02
Pruning	30	\$12.50	\$375.00	Pruner	30	\$0.20	\$6.00	\$0.10	\$3.00					\$-	\$381.00	\$384.00
Cane removal	1	\$15.00	\$15.00	Trunci	30	70.20	70.00	70.10	75.00					\$-	\$15.00	\$15.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April	0.5	715.00	77.50	Sprayer	1	γ1.T/	71.77	75.00	75.00	т писср ть	1.5	ųъ	70.00	Ş12.00	720.77	723.71
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Captairouvid	2.3	ID	₹7.20	\$10.20	\$14.13	\$19.63
May	0.0	\$15.00	33.00	Mower	1	33.13	33.13	٥٤.٥٤	٥٥.٥٥) -	31 4 .13	\$17.03
Disease Mgt	0.5	\$15.00	\$7.50	Chravor	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	07	\$2.32	\$35.73	\$44.70	\$47.70
	0.5	\$15.00	\$7.50	Sprayer	1		\$1.47		\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$5.00		2.5	oz Ib		-		\$18.20
Disease Mgt	0.0	¢15.00		Marrian	1	ĊF 12		ĊF FO		Captan 80WDG	2.5	ID	\$7.28	\$18.20	\$18.20	
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Cane tipping	5.0	\$12.50	\$62.50				\$-		\$-					\$-	\$62.50	\$62.50
June		445.00	4= ==			44.47	A4 4=	42.00	42.00				40.00	44400	400.05	40405
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$71.47
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
July																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	5	0Z	\$9.23	\$46.15	\$79.09	\$85.09
Insect Control	3.0	\$15.00	\$45.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$61.74	\$67.74
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
November																
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on variab	e costs (1/	2 year)													\$43.23	\$43.23
Pre-Harvest																
Totals	75.8		\$989.50						\$270.82						\$1,772.32	\$2,043.14
HARVESTING																
Total quantity harvested				3300	qts	\$4.50										
Picking	225.0	12.5	\$2,812.50												\$2,812.50	\$2,812.50
Clamshells											3300	clamshells	\$0.150	\$495.00	\$495.00	\$495.00
Refrigeration					1	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											3300	quarts	\$0.45	\$1,485.00	\$1,521.60	\$1,521.60
Harvest Totals	225		\$2,812.50				\$36.60		\$1,100.00						\$4,865.70	\$5,965.70
Totals	300.8		\$3,802.00						\$1,370.82						\$6,638.02	\$8,008.84

Table 10. Establishment cost for 1 acre of thor	ny blackberries
Soil Buildup Year	Cost/Acre
Variable costs	\$400.57
Fixed costs	\$41.26
Cost of land and taxes	\$160.00
Total soil buildup year	\$601.83
Accrued establishment costs	\$601.83
Planting Year	Cost/Acre
Variable costs	\$5,798.54
Fixed costs	\$250.66
Cost of land and taxes	\$160.00
Interest on soil buildup year costs (5%)	\$30.09
Total planting year	\$6,239.29
Accrued establishment costs through planting	\$6,841.12
First Fruiting Year	Cost/Acre
Variable costs	\$3,439.07
Fixed costs	\$1,648.50
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (5%)	\$342.06
Total costs, first fruiting year	\$5,589.63
Total revenue, first fruiting year	\$3,600.00
Total return, first fruiting year	\$(1,989.63)
Accrued establishment costs through first fruiting	\$12,430.75
Total establishment cost (less year 3 revenue)	\$8,830.75

Second Fruiting Year	Cost/Acre
Variable costs	\$5,409.20
Fixed costs	\$1,369.82
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (9%)	\$441.54
Total costs, second fruiting year	\$7,380.55
Total revenue, second fruiting year	\$9,000.00
Total return, second fruiting year	\$1,619.45
Accrued establishment costs through second fruiting	\$7,211.31
Third Fruiting Year	Cost/Acre
Variable costs	\$6,458.02
Fixed costs	\$1,370.82
Cost of land and taxes	\$160.00
Total costs, third fruiting year	\$7,988.84
Total revenue, third fruiting year	\$13,500.0
Total return, third fruiting year	\$5,511.16
Accrued establishment costs through third fruiting	\$1,700.15

Fourth Fruiting Year (breakeven)	Cost/Acre
Variable costs	\$6,638.02
Fixed costs	\$1,370.82
Cost of land and taxes	\$160.00
Total costs, fourth fruiting year	\$8,168.84
Total revenue, fourth fruiting year	\$14,850.00
Total return, fourth fruiting year	\$6,681.16
Five-year return to management	\$4,981.01

Grass Seeding																
		Labor	•		Mac	hinery & E	quipment				- 1	Materials	;			
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
Soil test	0.6	\$15.00	\$9.00				\$-		\$-	Soil Test	2	assay	\$10.00	\$20.00	\$29.00	\$29.00
Lime (applied)	0.2	\$15.00	\$3.00	Disk	1	\$6.01	\$6.01	\$6.55	\$6.55	Lime: Ton	2	tons	\$20.00	\$40.00	\$49.01	\$55.56
Weed spray	0.08	\$15.00	\$1.20	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	2	qts	\$3.40	\$6.80	\$9.47	\$12.47
Chisel plow	0.16	\$15.00	\$2.40	Chisel Plow	1	\$5.20	\$5.20	\$3.44	\$3.44					\$-	\$7.60	\$11.04
Disk (2)	0.2	\$15.00	\$3.00	Disk	2	\$6.01	\$12.02	\$6.55	\$13.10					\$-	\$15.02	\$28.12
Seed grass	0.18	\$15.00	\$2.70	Grain Drill	1	\$4.08	\$4.08	\$9.85	\$9.85	Seed	10	lbs	\$2.35	\$23.50	\$30.28	\$40.13
Apply fertilizer	0.4	\$15.00	\$6.00	Spreader	2	\$2.21	\$4.42	\$2.66	\$5.32	Bulk Fertilizer	800	lbs	\$0.30	\$240.00	\$250.42	\$255.74
Interest on variabl	e costs (1/2	year)													\$9.77	\$9.77
Totals	1.82		\$27.30			\$24.98	\$33.20		\$41.26					\$330.30	\$400.57	\$432.06

2.5'x12' spacing																
		Labo	r		Mac	hinery &	Equipmen	t			М	aterials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March				• •							. ,					
Herbicide Burndown	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	1	qt	\$3.40	\$3.40	\$16.87	\$19.87
Fertilizer	1.5	\$15.00	\$22.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	50	lbs	\$0.40	\$20.00	\$44.71	\$47.37
Plant	4	\$12.50	\$50.00	Transplanter	1	\$75.00	\$75.00	\$-	\$-	Blackberry Plants	1588	plants	\$2.25	\$3,573.00	\$3,698.00	\$3,698.00
Herbicide Spray	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Gallery	0.33	lb	\$148.00	\$48.84	\$62.31	\$65.31
April										,						
Hoeing	10.0	\$12.50	\$125.00											\$-	\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	3	lb	\$7.28	\$18.20	\$27.17	\$30.17
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50					\$-	\$62.75	\$110.25
May				J												
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$27.63	\$33.13
Fertilizer	1.5	\$15.00	\$22.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	50	lbs	\$0.40	\$20.00	\$44.71	\$47.37
Hoeing	10	\$12.50	\$125.00											\$-	\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	\$15.40	0Z	\$2.32	\$35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Disease Mgt			\$-				\$-		\$-	Captan 80WDG	3	lb	\$7.28	\$18.20	\$18.20	\$18.20
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50	·				·	\$62.75	\$110.25
June																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10	\$12.50	\$125.00												\$125.00	\$125.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	\$2.50	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50					\$-	\$62.75	\$110.25
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	52.00	\$68.47	\$74.47
July				. ,								•				
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	3	0Z	4.11	\$10.28	\$19.25	\$22.25
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	,					\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00												\$125.00	\$125.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50						\$62.75	\$110.25
August				.												
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00												\$125.00	\$125.00
Interest on variabl															\$25.96	\$25.96
Totals	69.8	, ,	\$912				\$364.11		\$253.32					\$3,914.96	\$5,066.07	\$5,319.39

		Labor		ablished thor	Mad	hinory 9	& Equipm	ont				Materials				
Operation	Labor (hr)	Wage Rate		Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March																
Pruning	20.0	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00						\$254.00	\$256.00
Nitrogen	0.3	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
Cane Removal	4.0	\$12.50	\$50.00	Wagon	1	\$3.88	\$3.88	\$4.43	\$4.43					\$-	\$53.88	\$58.31
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	\$35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Disease Mgt	0.5	Ų 15.00	\$-	Sprayer	· ·	¥1.17	\$-	75.00	\$-	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Cuptuii 00 W DC	۷.3	ID.	77.20	\$18.20	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00	INIONEI	- 1	را .رډ	ر1.رږ	0ر.رډ	0ر.رډ					\$- \$-	\$100.00	\$100.00
Trellising	60	\$12.50	\$750.00	Post Driver Rent	1	\$50.00	\$50.00	\$-	\$-	Wooden fence posts	182	posts	\$6.25	\$1,137.50	\$1,937.50	\$1,937.50
				nene						Crossarms & Hardware	182	3' crossarms	\$3.00	\$546.00	\$546.00	\$546.00
										8700 ft. wire	34	roll	\$18.75	\$637.50	\$637.50	\$637.50
										Trellis hardware	1	acre	\$254.00	\$254.00	\$254.00	\$254.00
June										Hellis Haluwale	ı	acie	3234.00	\$234.00	3234.00	\$234.00
	0.5	\$15.00	\$7.50	Chravar	1	\$1.47	\$1.47	¢2.00	¢2.00	Abound	6.2	07	\$2.32	¢14.20	¢22.25	¢26.2E
Disease Mgt	0.5			Sprayer	1	\$1.47		\$3.00	\$3.00	Abound		0Z		\$14.38	\$23.35	\$26.35
Disease Mgt		\$15.00	\$7.50	Sprayer			\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00	lanta et ca	1	ć02.67	¢02.67	¢(2.22	¢(2.22					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	C : MD			ć12.00	\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July		445.00	****			44.4-	40.04	42.00	4.00	5.1			40.00	400.04	4405.05	4424.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	10	0Z	\$9.23	\$92.31	\$125.25	\$131.25
Insect Control	2	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	24	0Z	\$1.15	\$27.60	\$60.54	\$66.54
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Cane tipping	5.0	\$15.00	\$75.00											\$-	\$75.00	\$75.00
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.1	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
September																
Irrigation	0.1	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Fertilize grass	0.3	\$15.00	\$4.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	17.37
Interest on variab	ole costs (1/2 year)													\$112.55	\$112.55
Pre-Harvest Totals	126.8		\$1,632.00						\$274.25						\$5,155.71	\$5,429.96
HARVESTING																
Total quantity harvested				800	qts	\$4.50										
Picking	100.0	\$12.50	\$1,250.00												\$1,250.00	\$1,250.00
Clamshells											800	clamshells	0.15	120	\$120.00	\$120.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing					50	7	455.00	+ .,	7.,.00.00		800	quarts	\$0.45	\$360.00	\$396.60	\$396.60
Harvest Totals	100		\$1,250.00				\$36.60		\$1,100.00		200	94416	73.13	7550.00	\$1,803.20	\$2,903.20
Totals	226.8		\$1,250.00				750.00		\$1,374.25						\$6,958.91	\$8,333.16

		Labo	r		M	achinery 8	& Equipme	ent				Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February	(/										ν.,.					
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March																
Pruning	20	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00					\$-	\$254.00	\$256.00
Cane removal	0.6	\$15.00	\$9.00											\$-	\$9.00	\$9.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April				1 .,												
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50				7	\$-	\$14.13	\$19.63
May	0.0	4.5.00	45.00			431.5	45115	43.50	45.50					4	4	4.7.03
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt	0.5	Ţ.5.00	\$-	Sp.ujci	<u> </u>	Ţ,	\$-	75.00	\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	captan correc	2.15		47120	\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00		1	75.15	75.15	75.50	75.50					\$-	\$100.00	\$100.00
June	U	¥12.50	7100.00											7	7100.00	7100.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	nany 101151	2.3	UZ.	УТ.11	\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00	Mowel		75.15	75.15	75.50	75.50					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July	1.0	\$15.00	\$15.00	Sprayer		71.77	Ş1.17	75.00	70.00	SCHITALIT	-	qo	715.00	752.00	Ç00.17	₹/ T. T/
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	10	0Z	\$9.23	\$92.31	\$125.25	\$131.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	24	OZ OZ	\$1.15	\$27.60	\$60.54	\$66.54
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ OZ	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ OZ	\$4.11	\$10.28	\$19.25	\$22.25
Cane Removal/ Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Italiy Tovisi	2.3	OZ.	74.11	\$10.20	\$23.13	\$28.63
Cane tipping	5	\$15.00	\$75.00												\$75.00	\$75.00
Hoeing	8	\$12.50	\$100.00												\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33						\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$14.13	\$19.63
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33						\$83.42	\$146.75
November				-												
Fertilize grass	0.3	\$15.00	\$4.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on varial	ole costs (1/2 year)													\$40.58	\$40.58
Pre-Harvest		,														
Totals	63.4		\$841.00						\$269.82						\$1,663.86	\$1,933.68
HARVESTING																
Total quantity harvested				2000	qts	\$4.50										
Picking	200.0	\$12.50	\$2,500.00												\$2,500.00	\$2,500.00
Clamshells											2000	clamshells	\$0.15	\$300.00	\$300.00	\$300.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											2000	quarts	\$0.45	\$900.00	\$936.60	\$936.60
Harvest Totals	200		\$2,500.00				\$36.60		\$1,100.00						\$3,773.20	\$4,873.20
Totals	263.4		\$3,341.00						\$1,369.82						\$5,437.06	\$6,806.88

Table 15. Third f	3,	Labor					Equipmer					Materials				
		Laboi			Hrs or	Unit	Total	Fixed	Total			viateriais			Total	
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Acres of	Var. Cost	Var. Cost	Unit Cost	Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Var. Cost	Total Cost
February	, ,															
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March		4.0.00	70			4=	, ,	1	12.00				7	471111	,,,,,,	47-000
Pruning	30	\$12.50	\$375.00	Pruner	30	\$0.20	\$6.00	\$0.10	\$3.00					\$-	\$381.00	\$384.00
Brush Removal	1	\$15.00	\$15.00	. runci	50	40120	40.00	40.10	45.00					\$-	\$15.00	\$15.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April	0.5	715.00	77.50	Sprayer		71.17	71.17	75.00	75.00	Timeep in	1.5	qu	70.00	¥12.00	720.77	723.77
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	captaniouniba	2.3	10	77.20	\$-	\$14.13	\$19.63
May	0.0	715.00	77.00	MOWEI		75.15	25.15	75.50	75.50					7	Ş17.13	\$17.05
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	OZ	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ OZ	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt	0.5	Ç15.00	\$-	Sprayer	'	71.17	\$-	25.00	\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Captairoovida	2.3	ID	77.20	\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00	IVIOVICI	'	75.15	75.15	75.50	75.50					\$-	\$100.00	\$100.00
June	U	¥12.30	¥100.00											,	¥100.00	\$100.00
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z 0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.5	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	Italiy 400031	2.5	UZ	24.11	\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00	IVIOVICI		75.15	25.15	75.50	75.50					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July	1.0	00.01 ډ	00.01	Sprayer	'	Ş1. 4 /	⊋1. 4 /	23.00	J0.00	JEVIII ALII	4	ųз	\$15.00	JJZ.00	700.47	Ş/4.4/
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	10	0Z	\$9.23	\$92.31	\$125.25	\$131.25
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	24	OZ OZ	\$1.15	27.60	\$60.54	\$66.54
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ OZ	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z 0Z	\$4.11	\$10.28	\$19.25	\$20.33
Cane tipping	5	\$15.00	\$75.00	Sprayer	'	Ş1. 4 /	Ş1. 4 /	25.00	23.00	Italiy 400031	2.5	UZ.	24.11	\$10.28	\$75.00	\$75.00
Irrigation	0.05	\$10.00	\$0.50	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.17	\$146.50
August	0.05	710.00	000	iiiigatioii	'	702.07	702.07	203.33	703.33					- Y	QUJ.17) I-0.30
Mowing	0.6	\$7.00	\$4.20	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$9.33	\$14.83
Irrigation	0.05	\$10.00	\$0.50	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.17	\$146.50
November	0.05	\$10.00	000	iiiiyatioii	'	J02.07	202.07	203.33	203.33					7-	Ç03.17) 140.JU
Fertilize grass	0.3	\$7.00	\$2.10	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$12.31	14.97
Interest on variabl			74.10	Spicauci	1	74.41	74.41	72.00	72.00	UICA	20	ina	JU.7U	70.00	\$40.64	\$40.64
Pre-Harvest Totals		. ycai)	\$846.30						\$265.32							1931.4049
HARVESTING	04.0		0C.0 1 0.50						3203.32						00.000,۱۶	1731.4049
Total quantity																
harvested				4250	qts	\$4.50										
Picking	225.0	\$12.50	\$2,812.50		7"	,									\$2,812.50	\$2,812.50
Clamshells		7.2.50	,2,0.2.50								4250	clamshells	0.15	637.5	\$637.50	\$637.50
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00		1230	c.umsnells	0.15	037.3	\$36.60	\$1,136.60
Marketing					- 50	722	750.00	7.,.00.00	7.,.00.00		4250	quarts	\$0.45	\$1,912.50	\$1,949.10	\$1,949.10
Harvest Totals	225		\$2,812.50				\$36.60		\$1,100.00		1230	quuito	70.15	71,712.30	\$5,435.70	\$6,535.70
Totals	289.6		\$3,658.80				750.00		\$1,365.32						\$7,101.78	\$8,467.10

Table 16. Fourth		Labor										Material-				
		Labor				chinery &			-			Materials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February	(,	Hutt	cosq nere	Equipment	030	2032	-	COSC	2031	item	Q.y.	- Oilit	cosq offic	cosq nerc	COSC	COSC
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March	0.23	\$15.00	75.75	Spicauci	'	72.21	72.21	72.00	72.00	orca	223	ID3	γυ.τυ	\$70.00	773.70	770.02
Pruning	30	\$12.50	\$375.00	Pruner	30	\$0.20	\$6.00	\$0.10	\$3.00					\$-	\$381.00	\$384.00
Brush Removal	1	\$12.30	\$15.00	rruner	30	\$0.20	\$0.00	\$0.10	\$5.00					\$- \$-	\$15.00	\$15.00
Herbicide	0.5			C	1	č1 47	č1 47	ć2.00	ć2.00	Duin son 41	1 5		ċ0.00	-		
	0.5	\$15.00	\$7.50	Sprayer	ı	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April	0.5	¢15.00	ć7.F0	C	1	č1 47	č1 47	ć2.00	ć2.00	Culfanin	2	1	ć22.00	¢((00	Ċ74.07	Ċ77.07
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Disease Mgt			\$-				\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
June																
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July				. ,												
Insect Control	2.0	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Delegate	10	0Z	\$9.23	\$92.31	\$125.25	\$131.25
Insect Control	2	\$15.00	\$30.00	Sprayer	2	\$1.47	\$2.94	\$3.00	\$6.00	Mustang Maxx	24	0Z	\$1.15	\$27.60	\$60.54	\$66.54
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Disease Mgt	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	\$10.28	\$19.25	\$22.25
Cane tipping	5	\$15.00	\$75.00	Sp.uye.		4.1.7	4	45.00	45.00	,		- 02	7	\$-	\$75.00	\$75.00
Irrigation	0.05	\$10.00	\$0.50	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.17	\$146.50
August	0.03	\$10.00	70.50	inigation		702.07	702.07	705.55	705.55					7	703.17	\$110.50
Mowing	0.6	\$7.00	\$4.20	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$9.33	\$14.83
Irrigation	0.05	\$10.00	\$0.50	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$- \$-	\$83.17	\$146.50
November	0.03	00.01 چ	00¢	iiiiyatibii	I	J02.07	J0Z.0/	202.23	202.23) -	۱۱.دەد	الا.ن ۱۱ ۱ ډ
Fertilize grass	0.3	\$7.00	\$2.10	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$12.31	14.97
Interest on variable			32.10	Spreader	1	32.21	32.ZI	22.00	\$2.00	Ulea	20	ınz	ŞU. 4 U	νο.υυ	\$12.51	\$40.64
		z year)	¢046.20						\$265.32							
Pre-Harvest Totals	04.0		\$846.30						\$205.32						\$1,666.08	\$1,931.40
HARVESTING																
Total quantity harvested				4250	qts	\$4.50										
Picking	225.0	\$12.50	\$2,812.50												\$2,812.50	\$2,812.50
Clamshells											4250	clamshells	0.15	637.5	\$637.50	\$637.50
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing							,	. ,	. ,		4250	quarts	\$0.45	\$1,912.50	\$1,949.10	\$1,949.10
Harvest Totals	225		\$2,812.50				\$36.60		\$1,100.00			7-0.0	, , , , ,	, .,2.50	\$5,435.70	\$6,535.70
Totals	289.6		\$3,658.80				755.00		\$1,365.32						\$7,101.78	\$8,467.10

Table 17. Establishment cost for 1 acre of tho	rnless erect bla
Soil Buildup Year	Cost/Acre
Variable costs	\$400.57
Fixed costs	\$41.26
Cost of land and taxes	\$160.00
Total soil buildup year	\$601.83
Accrued establishment costs	\$601.83
Planting Year	Cost/Acre
Variable costs	\$5,066.07
Fixed costs	\$253.32
Cost of land and taxes	\$160.00
Interest on soil buildup year costs (5%)	\$30.09
Total planting year	\$5,509.48
Accrued establishment costs through planting	\$6,111.31

First Fruiting Year	Cost/Acre
Variable costs	\$6,958.91
Fixed costs	\$1,374.25
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (5%)	\$305.57
Total costs, first fruiting year	\$8,798.73
Total revenue, first fruiting year	\$3,600.00
Total return, first fruiting year	\$(5,198.73
Accrued establishment costs through first fruiting	\$14,910.0
Total establishment cost (less year 3 revenue)	\$11,310.0
Second Fruiting Year	Cost/Acre
Variable costs	\$5,437.06
Fixed costs	\$1,369.82
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (5%)	\$565.50
Total costs, second fruiting year	\$7,532.38
Total revenue, second fruiting year	\$9,000.00
Total return, second fruiting year	\$1,467.62
Accrued establishment costs through second fruiting	\$9,842.42

Cost/Acre
\$7,101.78
\$1,365.32
\$160.00
\$492.12
\$9,119.23
\$19,125.00
\$10,005.77
\$-
Cost/Acre
\$7,101.78
\$1,365.32
\$160.00
\$-
\$8,627.10
\$19,125.00
\$10,497.90
\$11,384.44

Grass Seeding																
		Labor			Mach	inery & E	quipment				N	laterials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
Soil test	0.6	\$15.00	\$9.00				\$-		\$-	Soil Test	2	assay	10	\$20.00	\$29.00	\$29.00
Lime (applied)	0.2	\$15.00	\$3.00	Disk	1	\$6.01	\$6.01	\$6.55	\$6.55	Lime: Ton	2	tons	20	\$40.00	\$49.01	\$55.56
Weed spray	0.08	\$15.00	\$1.20	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	2	qts	3.4	\$6.80	\$9.47	\$12.47
Chisel Plow	0.16	\$15.00	\$2.40	Chisel Plow	1	\$5.20	\$5.20	\$3.44	\$3.44					\$-	\$7.60	\$11.04
Disk (2)	0.2	\$15.00	\$3.00	Disk	2	\$6.01	\$12.02	\$6.55	\$13.10					\$-	\$15.02	\$28.12
Seed Grass	0.18	\$15.00	\$2.70	Grain Drill	1	\$4.08	\$4.08	\$9.85	\$9.85	Seed	10	lbs	2.35	\$23.50	\$30.28	\$40.13
Apply Fertilizer	0.4	\$15.00	\$6.00	Spreader	2	\$2.21	\$4.42	\$2.66	\$5.32	Bulk Fertilizer	800	lbs	\$0.30	\$240.00	\$250.42	\$255.74
Interest on varia		/2 year)		·											\$9.77	\$9.77
Totals	1.82		\$27.30			\$24.98	\$33.20		\$41.26					\$330.30	\$400.57	\$432.06

Table 19. Planting y	cui ioi i uc	ic or allon	incoo ocinii c	.icci biuchbei	iics, itelitu	cky, 2017.										
8' x 12'		Labor			Mac	hinary & F	quipment				М	aterials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March	. ,															
Herbicide Burndown	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Glyphosate	1	qt	\$3.40	\$3.40	\$16.87	\$19.87
Plant	4	\$12.50	\$50.00	Transplanter	1	\$75.00	\$75.00	\$-	\$-	Blackberry Plants	1588	plants	\$2.25	\$3,573.00	\$3,698.00	\$3,698.00
Herbicide Spray	0.8	\$15.00	\$12.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Gallery	0.33	lb	\$148.00	\$48.84	\$62.31	\$65.31
April																
Hoeing	10.0	\$12.50	\$125.00												\$125.00	\$125.00
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	66.00	\$74.97	\$77.97
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	3	lb	\$7.28	\$18.20	\$27.17	\$30.17
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50						\$62.75	\$110.25
May																
Fertilizer	1.5	\$15.00	\$22.50	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	50	lbs	\$0.40	20.00	\$44.71	\$47.37
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10	\$12.50	\$125.00												\$125.00	\$125.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50						\$62.75	\$110.25
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	\$15.40	OZ	\$2.32	35.728	\$44.70	\$47.70
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	3	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Fungicide			\$-				\$-		\$-	Captan 80WDG	3	lb	\$7.28	\$18.20	\$18.20	\$18.20
June																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10	\$12.50	\$125.00											0.00	\$125.00	\$125.00
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	\$2.50	0Z	\$4.11	10.275	\$19.25	\$22.25
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50					\$-	\$62.75	\$110.25
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	52.00	\$68.47	\$74.47
July																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	3	0Z	4.11	\$10.28	\$19.25	\$22.25
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	·					\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00											0.00	\$125.00	\$125.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$62.00	\$62.00	\$47.50	\$47.50					0.00	\$62.75	\$110.25
August																
Mowing	1.5	\$15.00	\$22.50	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50						\$27.63	\$33.13
Hoeing	10.0	\$12.50	\$125.00											0	\$125.00	\$125.00
Interest on variable cos	ts (1/2 year)														\$128.66	\$128.66
Totals	68.3		\$889.50				\$361.90		\$250.66					\$3,894.96		

		Labor			Machi	nery & Eq	uinment				M	aterials				
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	ltem	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
March																
Pruning	20.0	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00						\$254.00	\$256.00
Nitrogen	0.3	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
Cane removal	4.0	\$12.50	\$50.00	Wagon	1	\$3.88	\$3.88	\$4.43	\$4.43					\$-	\$53.88	\$58.31
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	66.00	\$74.97	\$77.97
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					0.00	\$14.13	\$19.63
May																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Fungicide			\$-	. ,			\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Trellising	80	\$12.50		Post Driver Rent	1	\$50.00	\$50.00	\$-	\$-	Wooden fence posts Crossarms &	182 182	posts 3'	\$6.25 \$3.00	\$1,137.50 \$546.00	\$2,187.50 \$546.00	\$2,187.50 \$546.00
										Hardware Crossarms &	182	crossarms 2'	\$2.00	\$364.00	\$364.00	\$364.00
			\$-							Hardware 17000 ft. wire	68	roll	\$18.75	¢1 275 00	\$1,275.00	¢1 275 00
			\$- \$-							Trellis hardware	1		\$10.73	\$1,275.00 \$254.00	\$1,273.00	\$1,275.00 \$254.00
luno			Ş-							Heilis Hafuware	1	acre	\$234.00	\$254.00	\$254.00	\$254.00
June Fungicido	0.5	\$15.00	\$7.50	Chroner	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	.7	\$2.32	14.38	\$23.35	¢26.25
Fungicide				Sprayer	1			-			2.5	0Z				\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer		\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$- \$-	\$14.13	\$19.63
Hoeing	8.0	\$12.50	\$100.00	luuimatiam	1	¢02.67	¢02.67	¢(2.22	¢(2.22						\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	C i. VID			ć12.00	\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July	1.0	¢15.00	¢15.00	C	1	£1.47	61.47	ć2.00	ć2.00	Delemente	-		ć0.22	£46.15	¢(2,(2	¢(5 (2)
Insect Control	1.0	\$15.00	\$15.00	Sprayer	11	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1	\$15.00	\$15.00	Sprayer	11	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	13.80	\$30.27	\$33.27
Fungicide	0.5	\$15.00	\$7.50	Sprayer	11	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	11	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.1	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August	0.1	£15.00	ć0.00	Max		¢5.43	¢5 43	¢5.50	ÅF 50					4	£14.43	£10.00
Mowing	0.6	\$15.00	\$9.00	Mower	11	\$5.13	\$5.13	\$5.50	\$5.50	D.1 .			40.00	\$-	\$14.13	\$19.63
Insect Control	1.0	\$15.00	\$15.00	Sprayer	11	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	13.8	30.27	33.27
Irrigation	0.05	15	0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
September													Ac	40	44	44
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on variable		2 year)	T												\$143.00	\$143.00
Pre-Harvest Totals	117.6		\$1,503.25						\$265.16						\$5,958.82	\$6,223.98
HARVESTING																
Total quantity				2000	***	¢4.F0										
harvested	110.0	ć13.50	¢1 275 00	2000	qts	\$4.50									ć1 275 00	¢1 275 00
Picking	110.0	\$12.50	\$1,375.00								2000	الديادية	Ċ0.15	ć200.00	\$1,375.00	\$1,375.00
Clamshells					20	61.33	626.66	£1 100 CC	£1 100 cc		2000	clamshells	\$0.15	\$300.00	\$300.00	\$300.00
Refrigeration					30	\$1.22	\$36.60	\$1,100.00	\$1,100.00		2022		40	£000 00	\$36.60	\$1,136.60
Marketing	4400		A4 3== 0-				42		An acc = -		2000	quarts	\$0.45	\$900.00	\$936.60	\$936.60
Harvest Totals	110.0		\$1,375.00				\$36.60		\$1,100.00						\$2,648.20	\$3,748.20
Totals	227.55		\$2,878.25						\$1,365.16						\$8,607.02	\$9,972.18

		Labor			Machinery & Equipment					Materials						
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February	. ,															
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March																
Pruning	20	\$12.50	\$250.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00					\$-	\$254.00	\$256.00
Cane removal	0.6	\$15.00	\$9.00											\$-	\$9.00	\$9.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	\$35.73	\$44.70	\$47.70
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Fungicide			\$-				\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
June																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July																
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Brush Removal/ Mowing	1.2	\$15.00	\$18.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$23.13	\$28.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
Irrigation	0.05	15	0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
November																
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	8	14.71	\$17.37
Interest on variable	e costs (1/2	year)													\$36.31	\$36.31
Pre-Harvest Totals	58.4		\$766.00						\$269.82						\$1,584.59	\$1,854.41
HARVESTING																
Total quantity harvested				4000	qts											
Picking	240.0	\$12.50	\$3,000.00												\$3,000.00	\$3,000.00
Clamshells											4000	clamshells	\$0.15	\$600.00	\$600.00	\$600.00
Refrigeration					1	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											4000	quarts	\$0.45	\$1,800.00	\$1,836.60	\$1,836.60
Harvest Totals	240.0		\$3,000.00				\$36.60		\$1,100.00						\$5,473.20	\$6,573.20
Totals	298.4		\$3,766.00						\$1,369.82						\$7,057.79	\$8,427.61

Table 22. Third	iruitilig y		cre or estab	iisiieu tiioiille				•	٠.							
	Labor			Machinery & Equipment						Materials						
Operation	Labor (hr)	Wage Rate	Cost/Acre	Equipment	Hrs or Acres of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Acre	Total Var. Cost	Total Cost
February																
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March																
Pruning	30	\$12.50	\$375.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00					\$-	\$379.00	\$381.00
Cane removal	0.6	\$15.00	\$9.00											\$-	\$9.00	\$9.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
April																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	35.73	\$44.70	\$47.70
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	10.28	\$19.25	\$22.25
Fungicide			\$-				\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
June																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	ĺ				\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July				,												
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	, ,				\$-	\$83.42	\$146.75
August				J												
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	33.27
Irrigation	0.05	15	0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	,				\$-	\$83.42	\$146.75
November						4	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	4.00.00	,					,	, , , , , ,	4
Fertilize grass	0.3	15	4.5	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on varial		/2 year)													\$38.75	\$38.75
Pre-Harvest Totals	59.2	, ,	\$773.00						\$264.32						\$1,588.90	
HARVESTING															. ,	. ,
Total quantity harvested				6000	qts											
Picking	265.0	\$12.50	\$3,312.50		1										\$3,312.50	\$3,312.50
Clamshells	_00.0	Ţ.Z.50	75,512.50								6000	clamshell	\$0.15	\$900.00	\$900.00	\$900.00
Refrigeration					1	\$1.22	\$36.60	\$1,100,00	\$1,100.00		5500	Ciambilell	70.15	7,50.00	\$36.60	\$1,136.60
Marketing						71.22	450.00	71,100.00	71,100.00		6000	quarts	\$0.45	\$2,700.00		\$2,736.60
Harvest Totals	265.0		\$3,312.50				\$36.60		\$1,100.00		5500	quarts		72,7 00.00		\$8,085.70
Totals	324.2		\$4,085.50				750.00		\$1,160.00							\$9,938.92

		Labor		established thornless semi-erect blackberries, Kentucky, 2017. Machinery & Equipment						Materials						
Operation	Labor (hr)	Wage Rate	Cost/Ac	Equipment	Hrs or Ac of Use	Unit Var. Cost	Total Var. Cost	Fixed Unit Cost	Total Fixed Cost	Item	Qty.	Unit	Cost/Unit	Cost/Ac	Total Var. Cost	Total Cost
February	(,		4004114	-qp	-	4024	3051				۲٠,٠	· · · · · ·	1054 01111	4024114	-	1051
Nitrogen	0.25	\$15.00	\$3.75	Spreader	1	\$2.21	\$2.21	\$2.66	\$2.66	Urea	225	lbs	\$0.40	\$90.00	\$95.96	\$98.62
March		4.0101	10			1		1-100	1				7.1.1.	,,,,,,,	111111	77.0.0
Pruning	30	\$12.50	\$375.00	Pruner	20	\$0.20	\$4.00	\$0.10	\$2.00					\$-	\$379.00	\$381.00
Brush Removal	0.6	\$15.00	\$9.00	Truffer	20	70.20	71.00	70.10	72.00					\$-	\$9.00	\$9.00
Herbicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Princep 4L	1.5	qts	\$8.00	\$12.00	\$20.97	\$23.97
	0.5	00.01 ډ	٥٤.٦٢	Sprayer	'	Ş1.47	↓1. 1 /	00.00	00.00	T IIIICCP 4L	1.5	ųз	J0.00	\$12.00	\$20.57	723.71
April Fungicido	0.5	\$15.00	\$7.50	Cnravar	1	\$1.47	\$1.47	\$3.00	\$3.00	Sulforix	3	gal	\$22.00	\$66.00	\$74.97	\$77.97
Fungicide			-	Sprayer	1		-	-			2.5	gal				
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$27.17	\$30.17
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
May																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	15.4	0Z	\$2.32	\$35.73	\$44.70	\$47.70
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	\$10.28	\$19.25	\$22.25
Fungicide			\$-				\$-		\$-	Captan 80WDG	2.5	lb	\$7.28	\$18.20	\$18.20	\$18.20
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00											\$-	\$100.00	\$100.00
June																
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	0Z	\$2.32	\$14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	0Z	\$4.11	\$10.28	\$19.25	\$22.25
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50	101131				\$-	\$14.13	\$19.63
Hoeing	8	\$12.50	\$100.00	MOVE		75.15	75.15	75.50	75.50					\$-	\$100.00	\$100.00
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$6.00	Sevin XLR	4	qts	\$13.00	\$52.00	\$68.47	\$74.47
July	1.0	¥15.00	\$15.00	Sprayer		Ş1.17	71.17	75.00	70.00	JCVIII ALI	-	ЧO	715.00	752.00	Q00.17	₹/ T. T/
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	OZ	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	OZ	\$1.15	\$13.80	\$30.27	\$33.27
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Abound	6.2	OZ	\$2.32	\$14.38	\$23.35	\$26.35
Fungicide	0.5	\$15.00	\$7.50	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Rally 40WSP	2.5	OZ	\$4.11	\$10.28	\$19.25	\$22.25
Irrigation	0.05	\$15.00	\$0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33	400031				\$-	\$83.42	\$146.75
August																
Mowing	0.6	\$15.00	\$9.00	Mower	1	\$5.13	\$5.13	\$5.50	\$5.50					\$-	\$14.13	\$19.63
Insect Control	1	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Delegate	5	0Z	\$9.23	\$46.15	\$62.62	\$65.62
Insect Control	1.0	\$15.00	\$15.00	Sprayer	1	\$1.47	\$1.47	\$3.00	\$3.00	Mustang Maxx	12	0Z	\$1.15	\$13.80	\$30.27	\$33.27
Irrigation November	0.05	15	0.75	Irrigation	1	\$82.67	\$82.67	\$63.33	\$63.33					\$-	\$83.42	\$146.75
Fertilize grass	0.3	15	4.5	Spreader	1	2.21	2.21	2.66	2.66	Urea	20	lbs	\$0.40	\$8.00	\$14.71	\$17.37
Interest on varial													7-110	,	\$38.75	38.7537173
Pre-Harvest Totals	59.2	i/2 yeur/	\$773.00						\$264.32							1853.22241
HARVESTING	JJ.L		7773.00						74UT.JL						07.000.70	1033.2224
Total quantity harvested				7000	qts											
Picking	265.0	\$12.50	\$3,312.50												\$3,312.50	\$3,312.50
Clamshells											7000	clamshells	\$0.15	\$1,050.00	\$1,050.00	\$1,050.00
Refrigeration					1	\$1.22	\$36.60	\$1,100.00	\$1,100.00						\$36.60	\$1,136.60
Marketing											7000	quarts	\$0.45	\$3,150.00		\$3,186.60
Harvest Totals	265.0		\$3,312.50				\$36.60		\$1,100.00						\$7,585.70	\$8,685.70
nai vest iutais																

Table 24. Establishment cost for 1 acre of the	ornless semi-erec
Soil Buildup Year	Cost/Ac
Variable costs	\$400.57
Fixed costs	\$41.26
Cost of land and taxes	\$160.00
Total soil buildup year	\$601.83
Accrued establishment costs	\$601.83
Planting Year	Cost/Ac
Variable costs	\$5,275.02
Fixed costs	\$250.66
Cost of land and taxes	\$160.00
Interest on soil buildup year costs (5%)	\$30.09
Total planting year	\$5,715.77
Accrued establishment costs through year 2	\$6,317.60

First Fruiting Year	Cost/
Variable costs	\$8,607
Fixed costs	\$1,365
Cost of land and taxes	\$160.
Interest on accrued establishment costs (5%)	\$315.
Total costs, first fruiting year	\$10,448
Total revenue, first fruiting year	\$9,000
Total return, first fruiting year	\$(1,448
Accrued establishment costs through first fruiting	\$16,76
Total establishment cost (less year 3 revenue)	\$7,765
Second Fruiting Year (breakeven)	Cost/
Variable costs	\$7,057
Fixed costs	\$1,369
Cost of land and taxes	\$160.
Interest on accrued establishment costs (5%)	\$388.
Total costs, second fruiting year	\$8,975
Total revenue, second fruiting year	\$18,000
Total return, second fruiting year	\$9,024
Three-year return to land, labor, and management	\$1,258

Third Fruiting Year	Cost/Ac
Variable costs	\$8,574.60
Fixed costs	\$1,364.32
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (5%)	\$-
Total costs, third fruiting year	\$10,098.92
Total revenue, third fruiting year	\$27,000.00
Total return, third fruiting year	\$16,901.08
Four-year return to land, labor, and management	\$18,159.53
Fourth Fruiting Year	Cost/Ac
Variable costs	\$9,174.60
Fixed costs	\$1,364.32
Cost of land and taxes	\$160.00
Interest on accrued establishment costs (5%)	\$-
Total costs, fourth fruiting year	\$10,698.92
Total revenue, fourth fruiting year	\$31,500.00
Total return, fourth fruiting year	\$20,801.08
Five-year return to management	\$38,960.61

Acknowledgments

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